



# Microsoft

## Exam Questions MB-920

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)

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NEW QUESTION 1

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports. For each of the following statements, select Yes if the statement is true. Otherwise, select No.  
NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Configure separation of duties for tasks that must be performed by different users.	<input type="radio"/>	<input type="radio"/>
Automatic notification for approval when an invoice created is higher than \$10,000.	<input type="radio"/>	<input type="radio"/>
Scheduled generation of financial statements.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
Configure separation of duties for tasks that must be performed by different users.	<input checked="" type="radio"/>	<input type="radio"/>
Automatic notification for approval when an invoice created is higher than \$10,000.	<input checked="" type="radio"/>	<input type="radio"/>
Scheduled generation of financial statements.	<input checked="" type="radio"/>	<input type="radio"/>

NEW QUESTION 2

A company plans to purchase Dynamics 365 Finance. The company has customers who frequently pay their invoices late or do not pay at all. The company continues to sell to these customers. This creates large write-offs of bad debt. The company needs to proactively communicate with customers, collect unpaid accounts receivables, and prevent new sales until past due invoices are paid. You need to recommend solutions to facilitate communication and collections. Which three options should you recommend? Each answer represents a complete solution. NOTE: Each correct selection is worth one point.

- A. Open sales orders report
- B. Payment journals
- C. Stop customer
- D. Customer statements
- E. Collection letter

Answer: CDE

NEW QUESTION 3

An international services company is implementing Dynamics 365 Finance. You need to help the implementation team set up the app. What must be created and configured first?

- A. Business unit
- B. Chart of accounts
- C. Project
- D. Legal entity

Answer: B

#### NEW QUESTION 4

A company plans to implement Dynamics 365 Human Resources. You need to describe the capabilities of the app to the company's human resource manager. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can define benefit plans including retirement, medical, and dental plans.	<input type="radio"/>	<input type="radio"/>
You can manage compliance of employees with regional employment standards and required certifications.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

**Answer:** A

#### Explanation:

Graphical user interface, text, application Description automatically generated

#### NEW QUESTION 5

A company wants to use sales, resourcing, project management, and expense tracking in a single application. What should the company implement?

- A. Dynamics 365 Project Operations
- B. Dynamics 365 Finance
- C. Dynamics 365 Business Central
- D. Dynamics 365 Human Resources

**Answer:** C

#### NEW QUESTION 6

A company implements Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	<input type="radio"/>	<input type="radio"/>
You can specify only one source of funding in a project contract.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

**Answer:** A

#### Explanation:

Graphical user interface, text, application Description automatically generated

#### NEW QUESTION 7

A company is evaluating Dynamics 365 Supply Chain Management.

For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
Dynamics 365 Supply Chain Management has features for batch manufacturing processes.	<input type="radio"/>	<input type="radio"/>
A company can manage cost accounting by using Dynamics 365 Supply Chain Management.	<input type="radio"/>	<input type="radio"/>
A company can use Dynamics 365 Supply Chain Management to manage customer order issues through social channels.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:  
A screenshot of a computer Description automatically generated with medium confidence

NEW QUESTION 8

A company uses Dynamics 365 Supply Chain Management.  
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Tools, machines, and people are resources that are used to produce goods.	<input type="radio"/>	<input type="radio"/>
A formula defines the materials, ingredients, and outcomes of a specific process.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
Tools, machines, and people are resources that are used to produce goods.	<input checked="" type="radio"/>	<input type="radio"/>
A formula defines the materials, ingredients, and outcomes of a specific process.	<input checked="" type="radio"/>	<input type="radio"/>

NEW QUESTION 9

A company uses Dynamics 365 Finance.  
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.  
Hot Area:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input type="radio"/>	<input type="radio"/>
You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:



Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input checked="" type="radio"/>	<input type="radio"/>
You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input checked="" type="radio"/>	<input type="radio"/>

NEW QUESTION 10

A company uses Dynamics 365 Supply Chain Management. You run a trace on raw materials. Which two types of products can you see in the trace output? Each correct answer presents a complete solution.  
NOTE: Each correct selection is worth one point.

- A. By-products
- B. Non-stocked items
- C. Finished products
- D. Co-products

Answer: AC

NEW QUESTION 10

A company plans to implement Dynamics 365 Supply Chain Management. You need to recommend manufacturing process types for the company. What should you recommend? To answer, drag the appropriate manufacturing process types to the correct scenarios. Each manufacturing process type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.  
NOTE: Each correct selection is worth one point.

Manufacturing process types

Discrete

Process

Answer Area

Scenario	Manufacturing process type
Produce items including food and pharmaceuticals that cannot be reverted to original ingredients.	Manufacturing process type
Produce items including automobile engines that may be disassembled.	Manufacturing process type

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Manufacturing process types

Discrete

Process

Answer Area

Scenario	Manufacturing process type
Produce items including food and pharmaceuticals that cannot be reverted to original ingredients.	Process
Produce items including automobile engines that may be disassembled.	Discrete

NEW QUESTION 11

A company implements Dynamics 365 Finance. Which two components can you use to create a financial dimension set? Each correct answer presents part of the solution.  
NOTE: Each correct selection is worth one point.

- A. Derived dimension
- B. Financial dimension
- C. Main account
- D. Account structure

Answer: BC

NEW QUESTION 16

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.  
Hot Area:

Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	<input type="radio"/>	<input type="radio"/>
You can only associate one subproject with each project.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	<input checked="" type="radio"/>	<input type="radio"/>
You can only associate one subproject with each project.	<input type="radio"/>	<input checked="" type="radio"/>

NEW QUESTION 19

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source. You need to ensure that you can support each type of sale. What should you recommend?

- A. case management and loyalty programs
- B. a mobile app and online sales
- C. a retail store, an online store, and a call center
- D. a mobile app and a credit card gateway

Answer: C

NEW QUESTION 20

An organization has two legal entities. Items may be sold by one company only or by both companies. You need to recommend a solution to standardize the items across the legal entities. What should you recommend?

- A. Lifecycle Services
- B. Item templates
- C. Products and product masters
- D. Product Insights

Answer: C

NEW QUESTION 25

A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution. You need to recommend a product to the company. What should you recommend?

- A. Dynamics 365 Sales
- B. Dynamics 365 Field Service
- C. Dynamics 365 Commerce
- D. Dynamics 365 Supply Chain Management

Answer: D

NEW QUESTION 30

A company purchases Dynamics 365 finance.  
Which two features can the company implement? Each correct selection presents a complete solution.  
NOTE: Each correct selection is worth one point.

- A. Accounts receivable
- B. General ledger
- C. Omnichannel
- D. Manufacturing
- E. Payment fraud prevention

Answer: AB

NEW QUESTION 32

A company uses Dynamics 365 Commerce.  
You need to suggest point of sale (POS) options with offline capabilities for the company's retail locations. Which POS options have offline capabilities? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

POS option	Offline capabilities
MPOS for Windows	<div><div></div><div>▼</div></div> <div>Yes</div> <div>No</div>
MPOS for Android	<div><div></div><div>▼</div></div> <div>Yes</div> <div>No</div>
MPOS for iOS	<div><div></div><div>▼</div></div> <div>Yes</div> <div>No</div>
Cloud POS	<div><div></div><div>▼</div></div> <div>Yes</div> <div>No</div>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:  
Graphical user interface, application Description automatically generated

NEW QUESTION 36

A company plans to implement enterprise asset management. You need to recommend solutions for the company.  
What should you recommend? To answer, drag the appropriate solutions to the correct requirements. Each solution may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.  
NOTE: Each correct selection is worth one point.

Options	Answer Area	
	Feature	Option
Dynamics 365 Finance	Track the purchase price and other acquisition costs for a large machine.	Solution
Dynamics 365 Supply Chain Management		
Dynamics 365 Product Visualize	Track the cost of spare parts, maintenance, and labor associated with a large machine through its lifecycle.	Solution



- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Options	Answer Area	
	Feature	Option
Dynamics 365 Finance	Track the purchase price and other acquisition costs for a large machine.	Dynamics 365 Supply Chain Management
Dynamics 365 Supply Chain Management		
Dynamics 365 Product Visualize	Track the cost of spare parts, maintenance, and labor associated with a large machine through its lifecycle.	Dynamics 365 Supply Chain Management

NEW QUESTION 41

A company is using Dynamics 365 Project Operations for a project implementation. An internal project is being funded by three different organizations. The project billing should be standardized. You need to implement functionality to split the invoicing of the project. Which Project component should you use?

- A. Contracts
- B. Invoicing
- C. Budgets
- D. Subcontracts
- E. Expenses

Answer: E

NEW QUESTION 43

A company plans to implement Dynamics 365 Customer Insights and use the audience insights capability. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input checked="" type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input checked="" type="radio"/>	<input type="radio"/>

NEW QUESTION 45

A company uses Dynamics 365 Supply Chain Management. You need to recommend costing methods for the company. What should you recommend? To answer, drag the appropriate costing methods to the correct scenarios. Each costing method may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content  
NOTE: Each correct selection is worth one point.

Costing methods	Answer Area								
<div>FIFO</div>	<table><thead><tr><th>Scenario</th><th>Costing method</th></tr></thead><tbody><tr><td>Items have a limited shelf life, and cost of items varies significantly.</td><td><div>Costing method</div></td></tr><tr><td>Cost is critical and is preset based on an estimate.</td><td><div>Costing method</div></td></tr><tr><td>Product costs change often, and items are mixed together during manufacturing processes.</td><td><div>Costing method</div></td></tr></tbody></table>	Scenario	Costing method	Items have a limited shelf life, and cost of items varies significantly.	<div>Costing method</div>	Cost is critical and is preset based on an estimate.	<div>Costing method</div>	Product costs change often, and items are mixed together during manufacturing processes.	<div>Costing method</div>
Scenario	Costing method								
Items have a limited shelf life, and cost of items varies significantly.	<div>Costing method</div>								
Cost is critical and is preset based on an estimate.	<div>Costing method</div>								
Product costs change often, and items are mixed together during manufacturing processes.	<div>Costing method</div>								
<div>Average</div>									
<div>LIFO</div>									
<div>Standard</div>									

- A. Mastered  
B. Not Mastered

Answer: A

Explanation:

Costing methods	Answer Area								
<div>FIFO</div>	<table><thead><tr><th>Scenario</th><th>Costing method</th></tr></thead><tbody><tr><td>Items have a limited shelf life, and cost of items varies significantly.</td><td><div>FIFO</div></td></tr><tr><td>Cost is critical and is preset based on an estimate.</td><td><div>LIFO</div></td></tr><tr><td>Product costs change often, and items are mixed together during manufacturing processes.</td><td><div>Average</div></td></tr></tbody></table>	Scenario	Costing method	Items have a limited shelf life, and cost of items varies significantly.	<div>FIFO</div>	Cost is critical and is preset based on an estimate.	<div>LIFO</div>	Product costs change often, and items are mixed together during manufacturing processes.	<div>Average</div>
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Cost is critical and is preset based on an estimate.	<div>LIFO</div>								
Product costs change often, and items are mixed together during manufacturing processes.	<div>Average</div>								
<div>Average</div>									
<div>LIFO</div>									
<div>Standard</div>									

#### NEW QUESTION 48

For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
Optical character recognition (OCR) processing of expense receipts is a Dynamics 365 Financial expense management capability.	<div></div>	<div></div>
Books are assigned to depreciation profiles in the Dynamics 365 Finance Fixed asset module.	<div></div>	<div></div>

- A. Mastered  
B. Not Mastered

Answer: A

Explanation:

Text Description automatically generated

#### NEW QUESTION 49

A company implements Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	<div></div>	<div></div>
Revenue recognition can be performed at set project milestones.	<div></div>	<div></div>
A project task can have different prices for two different resources.	<div></div>	<div></div>

- A. Mastered  
B. Not Mastered

Answer: A

Explanation:

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	<input checked="" type="radio"/>	<input type="radio"/>
Revenue recognition can be performed at set project milestones.	<input checked="" type="radio"/>	<input type="radio"/>
A project task can have different prices for two different resources.	<input checked="" type="radio"/>	<input type="radio"/>

NEW QUESTION 53

A company uses Dynamics 365 Commerce to manage retail stores.  
You need to implement features to help the company prevent fraudulent activity.  
Which two features should you implement? Each correct answer presents part of the solution.  
NOTE: Each correct selection is worth one point.

- A. Asset management
- B. Purchase protection
- C. Cash and bank management
- D. Loss prevention

Answer: BD

NEW QUESTION 58

An oil refinery uses Dynamics 365 Supply Chain Management. They create work orders for their equipment and machinery.  
The refinery needs to perform equipment and machinery maintenance according to internal requests.  
Which maintenance type is performed in enterprise asset management based on internal requests? To answer, select the appropriate option in the answer area.

▼

Corrective

Preventive

Reactive

maintenance in enterprise asset management is performed based on internal requests.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Text Description automatically generated

NEW QUESTION 61

A company implements Dynamics 365 Finance.  
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input type="radio"/>	<input type="radio"/>
You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input type="radio"/>	<input type="radio"/>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input type="radio"/>	<input checked="" type="radio"/>
You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input checked="" type="radio"/>	<input type="radio"/>

**NEW QUESTION 66**

A company uses Dynamics 365 Human Resources.  
You need to ensure that workers can document their own performance relative to goals. What should you direct the workers?

- A. Compensation management page
- B. Personnel management page
- C. Performance goals page
- D. Employee self-service workspace

**Answer:** D

**NEW QUESTION 70**

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